



ANGAMA

2023 Rack Rates & Trading Terms

"The annual ritual of rate-setting provides us with an opportunity to reaffirm our resolve and commitment to you, our global trade partners: to delight your clients and win every single one of their hearts over – the not-so-secret purpose which drives the Angama team every day.

Thank you for continuing to entrust us with your clients, we don't take it for granted and won't stop investing in improving our service levels and the Angama brand promise: first and foremost, in our 100% Kenyan team; and secondly, in a range and depth of experiences that encourage and foster deeper connections for travellers to this beautiful corner of the world – be it through photography, hosted conversations, intuitive guiding, a quiet moment with a map, or simply beading with the Maasai.

In the Mara, two very different and complementary experiences offer something for everyone: Angama Mara, high up on the escarpment overlooking the Mara Triangle below, and Angama Safari Camp, the exclusive-use tented-camp set in the heart of the reserve, and surrounded by the mega herds during the Great Migration.

2023 will see the opening of Angama Amboseli, our second safari destination and an intimate camp of just ten guest tents. Set in a fever tree forest where some of Africa's last Super Tuskers roam, Angama Amboseli will be a gentle start or finish to any East African safari and a lovely contrast to the wide open plains of the Maasai Mara, with Mount Kilimanjaro casting a watchful eye and dominating every view. As with Angama Mara, you can expect a warm Kenyan welcome from a team of consummate and characterful professionals, well-considered guest experiences, contemporary African design with surprising and delightful details throughout, and just enough spontaneity and humour to ensure that no-one forgets to have fun. We can't wait to share it with you, and will share more details as and when they're available.

With thanks as always for your ongoing support, and best wishes for the year ahead."

Steve Mitchell, CEO & Co-Founder



A remarkable safari lodge inspired by the Swahili word for 'suspended in mid-air'. Located high above the floor of Africa's Great Rift Valley, Angama Mara overlooks Kenya's Maasai Mara, considered by many as the loveliest game reserve on the continent

		STANDARD SEASON 5 January – 30 June 1 October – 22 December	PEAK SEASON 1 July – 30 September 23 December – 4 January 2024
TENTED SUITE		\$1 490	\$2 275
ADDITIONAL CHARGES	<i>per guest per night</i>	Maasai Mara Park Fees: \$80 Angama Foundation contribution: \$20	

CHILDREN'S RATES

AGE	STANDARD SEASON		PEAK SEASON	
	%	Rate	%	Rate
UNDER 6	0	FOC*	Regrettably no children under the age of 6 during Peak Season	
6 – 12	0	FOC*	50	\$1 137
13 – 17	50	\$745	75	\$1 706
18 +	100	\$1 490	100	\$2 275

*The first two children in any one reservation or combination of reservations of guests travelling together will be FOC between the ages of 0-12 in Standard Season. Any additional children of this age will be charged 25% of the rate. Standard inclusions and exclusions apply

PAYMENT TERMS

	STANDARD SEASON	PEAK SEASON
PROVISIONAL BOOKINGS	<ul style="list-style-type: none"> Bookings will be held for 30 days prior to confirmation 	<ul style="list-style-type: none"> Bookings will be held for 14 days prior to confirmation 30% non-refundable deposit* Balance due 60 days prior to travel
ON CONFIRMATION	<ul style="list-style-type: none"> \$100 per guest per night non-refundable booking fee Balance due 45 days prior to travel 	<ul style="list-style-type: none"> 30% non-refundable deposit* Balance due 60 days prior to travel
CANCELLATION POLICY	<ul style="list-style-type: none"> 100% cancellation fees will be charged on bookings cancelled within 45 days prior to travel 	<ul style="list-style-type: none"> 30% cancellation fee will be charged on bookings cancelled more than 60 days prior to travel 100% cancellation fees will be charged on bookings cancelled within 60 days prior to travel

**All 2023 deposits and full payments will qualify to be rolled forward for a period of 12 months – without cancellation fees being applied. All Peak Season postponements subject to a 2nd 30% deposit 6 months prior to 2024 travel dates – if access to the lodge by means of international flights is reasonably deemed by Angama to be materially disrupted or includes such imposing restrictions (like a mandatory 14-day quarantine) to make it impractical*

ADDITIONAL INFORMATION

Rates Include	<ul style="list-style-type: none"> All guided safaris into the Mara Triangle Guided walking safaris on the Rift Valley escarpment All meals and drinks (excluding French Champagne & reserve wines) Laundry service & WiFi All on-property guest experiences Transfers to and from Angama Mara Airfield or Kichwa Tembo Airstrip Emergency medical evacuation insurance Childminding (from 18h00 to 22h00) VAT and all levies
Rates Exclude	<ul style="list-style-type: none"> All additional guest experiences as otherwise listed Safari Shop purchases & in-tent massages Air and road transfers from elsewhere within the Maasai Mara Gratuities
Check In / Check Out	<ul style="list-style-type: none"> Check in from 12h00 Check out at 10h00 Early check-in and late check-out subject to availability Changeroom with shower available for guests with late departures
Groups	<ul style="list-style-type: none"> Exclusive use of either or both camps available on request Bookings of 10 tented suites for 3 nights or more qualify for Group Rates
Single Travellers	<ul style="list-style-type: none"> The first two single tents on any booking, or a combination of reservations for guests travelling together, will not be charged a single supplement A 50% single supplement will be charged on all single tents thereafter
Families & Children	<ul style="list-style-type: none"> No minimum age for children in Standard Season Children aged 6 years and older are welcome during Peak Season Children 12 and under are able to share a triple (either with parents or siblings) Each camp includes 4 safe, interconnected tented suites
Private Safari Guide / Pilot Accommodation	<ul style="list-style-type: none"> \$450 per person per night Premium Guide Room (en suite) Angama Foundation contribution and Park Fees not included

LODGE EXPERIENCES

Angama Safari Camp Sleep Out	<ul style="list-style-type: none"> Set up at exclusive sites in the Mara Triangle a private party of up to 8 lodge guests can enjoy a one-night sleep out (4 double tents) Strictly subject to availability and only bookable in camp A \$60 per guest Park Fee surcharge will be applied and settled for in camp
Weddings	<ul style="list-style-type: none"> Weddings for parties of up to 60 guests available For detailed information and pricing please see our Wedding Menu
Maasai Blessings & Vow Renewals	<ul style="list-style-type: none"> Maasai Blessings and Vow Renewals available from \$50 per couple Maasai wedding attire available, please see our Wedding Menu
Maasai Village Visit	<ul style="list-style-type: none"> \$35 per guest paid directly to the community
Mara Elephant Project*	<ul style="list-style-type: none"> Behind-the-scenes experiences providing insights into elephant conservation in the Maasai Mara Conservation Flight: 2.5hr elephant tracking by helicopter with MEP's CEO Marc Goss. \$3 000 donation limited to 2 guests staying for 4 nights or more Monitoring Experience: Headquarters visit and vehicle tracking. \$500 donation limited to 4 guests MEP Headquarters: Meet the team at their base – \$250 donation, limited to 6 guests; \$50 per additional guest up to 12
Mara Canine Unit*	<ul style="list-style-type: none"> A 60-minute experience with the Mara Conservancy's Canine Anti-Poaching Unit Group of 6 or less – \$250 donation, \$50 per additional guest up to 12

*Prices subject to change without notice

HOT-AIR BALLOON SAFARIS WITH GOVERNORS' BALLOON SAFARIS

		STANDARD SEASON	PEAK SEASON
ADULTS		\$470 per passenger	\$540 per passenger
CHILDREN	8-15 yrs	\$300 per passenger	\$300 per passenger
EXCLUSIVE USE**	12-seater	\$5 040 per basket	\$5 880 per basket
	16-seater	\$6 720 per basket	\$7 840 per basket

Please note minimum height requirement 1.2m and regrettably no expectant mothers

**Prices exclude landing fees

SAFARI & PHOTOGRAPHIC SERVICES

Safari Vehicles	<ul style="list-style-type: none"> A maximum of 6 guests will be accommodated on shared safari vehicles Up to 9 guests can be accommodated for larger families and groups on request
Private Safari Vehicles	<ul style="list-style-type: none"> One private vehicle allocated per every 3 guest tents booked For an additional vehicle – Full day: \$800 Half day: \$400
Privately Guided Photographic Safaris**	<ul style="list-style-type: none"> Accompanied by a wildlife photographic guide Limited to 4 guests at \$600 per day*
Photoshoots	<ul style="list-style-type: none"> On safari – Full day: \$800* Half day: \$400* At the lodge – 60 minutes: \$150
Camera & Lens Rentals	<ul style="list-style-type: none"> A variety of camera bodies and lenses are available to rent from half-day to multi-day use Camera bodies include Canon 7D Mark II, Nikon D780 & Sony Alpha 7 iii Mirrorless Camera lenses include 100-400 & 200-600 telephoto, 16-35 wide angle and others Complete setups available from \$75 for a half day, or as separate components
Image Printing	<ul style="list-style-type: none"> A3 printing available at the Angama Photographic Studio

*Exclusive-use safari vehicles are required for Privately Guided Photographic Safaris & Photoshoots on safari should one not already be allocated. Full day: **\$800** / Half day: **\$400**

**Price subject to change without notice



This unique camp, only available on an exclusive-use basis, accommodating a maximum of 8 guests and 1 private guide, encapsulates romance and adventure, yet with a lightness of spirit and footprint that will both surprise and delight our guests

	STANDARD SEASON 5 January - 30 June 1 October - 22 December	PEAK SEASON 1 July - 30 September 23 December - 4 January 2024
CAMP RATE PER NIGHT 1 - 4 guests	\$6 950	\$10 750
ADDITIONAL GUESTS per guest per night	\$750	\$1 400
ADDITIONAL CHARGES per guest per night	Maasai Mara Park Fees: \$140 Angama Foundation contribution: \$20	
MINIMUM STAY	Minimum two-night stay required year-round	
PRIVATE GUIDE	\$450 per night Premium Guide Tent (en suite)	

PAYMENT TERMS

	STANDARD SEASON	PEAK SEASON
PROVISIONAL BOOKINGS	<ul style="list-style-type: none"> Bookings will be held for 30 days prior to confirmation 	<ul style="list-style-type: none"> Bookings will be held for 14 days prior to confirmation
ON CONFIRMATION	<ul style="list-style-type: none"> \$100 per guest per night non-refundable booking fee Balance due 45 days prior to travel 	<ul style="list-style-type: none"> 30% non-refundable deposit* Balance due 60 days prior to travel*
CANCELLATION POLICY	<ul style="list-style-type: none"> 100% cancellation fees will be charged on bookings cancelled within 45 days prior to travel 	<ul style="list-style-type: none"> 30% cancellation fee will be charged on bookings cancelled more than 60 days prior to travel 100% cancellation fees will be charged on bookings cancelled within 60 days prior to travel

*All 2023 deposits and full payments will qualify to be rolled forward for a period of 12 months – without cancellation fees being applied – Peak Season postponements subject to a 2nd 30% deposit 6 months prior to 2024 travel dates – if access to the lodge by means of international flights is reasonably deemed by Angama to be materially disrupted or includes such imposing restrictions (like a mandatory 14-day quarantine) to make it impractical

ADDITIONAL INFORMATION

Rates Include	<ul style="list-style-type: none"> All guided safaris in the Mara Triangle in two private safari vehicles All meals and drinks (excluding French Champagne & reserve wines) Laundry service (36hrs) Transfers to and from Serena Airstrip, Angama Mara Airfield or Kichwa Tembo Airstrip Emergency medical evacuation insurance VAT, all levies and camping fees
Rates Exclude	<ul style="list-style-type: none"> All additional guest experiences as otherwise listed Safari Shop purchases & in-tent massages Air and road transfers from elsewhere within the Maasai Mara Gratuities
Check In / Check Out	<ul style="list-style-type: none"> Check in from 12h00 Check out at 10h00 Regrettably no early check ins or late check outs offered at Angama Safari Camp Transfers to Angama Mara for early check ins and late check outs available on request subject to availability
Families & Children	<ul style="list-style-type: none"> All tents configured to double or twin Children of all ages are welcome, triples available on request Children are charged at adult rates Regrettably, no interconnected tents available

HOT-AIR BALLOON SAFARIS WITH GOVERNORS' BALLOON SAFARIS

		STANDARD SEASON	PEAK SEASON
ADULTS		\$470 per passenger	\$540 per passenger
CHILDREN	8-15 yrs	\$300 per passenger	\$300 per passenger
EXCLUSIVE USE**	12-seater	\$5 040 per basket	\$5 880 per basket
	16-seater	\$6 720 per basket	\$7 840 per basket

Please note minimum height requirement 1.2m and regrettably no expectant mothers

**Prices exclude landing fees

SAFARI & PHOTOGRAPHIC SERVICES

Privately Guided Photographic Safaris*	<ul style="list-style-type: none"> Accompanied by a wildlife photographic guide Limited to 4 guests at \$600 per day per vehicle (<i>private vehicle included</i>)
Photoshoots	<ul style="list-style-type: none"> On safari – Full day: \$800 Half day: \$400 (<i>private vehicle included</i>) In camp – 60 minutes: \$150
Camera & Lens Rentals	<ul style="list-style-type: none"> A variety of camera bodies and lenses are available to rent from half-day to multi-day use Camera bodies include Canon 7D Mark II, Nikon D780 & Z7 Mirrorless and Sony Alpha 7 iii Mirrorless Camera lenses include 100-400 & 200-600 telephoto, 16-35 wide angle and others Complete setups available from \$75 for a half day, or as separate components
Image Printing	<ul style="list-style-type: none"> A3 printing available at the Angama Photographic Studio

*Price subject to change without notice

MARA SPECIAL OFFERS*

	STANDARD SEASON	PEAK SEASON
LONG STAYS	Stay 4 nights, Pay for 3 nights	Stay 4 nights, Pay for 3 nights (September only)
SIGNATURE STAY 5 nights at Angama Mara	\$6 565 per guest sharing	From: \$11 575 per guest sharing

Additional inclusions: A hot-air balloon safari, private vehicle, massage per guest, 1 hour on-property photoshoot, Maasai Mara Park Fees & Angama Foundation contribution. During Peak Season, private vehicle is subject to availability

TRAVELLING TOTOS 4 nights for family of 4 (2 parents, 2 children) at Angama Mara	\$9 260 per family	N/A
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Additional inclusions: Private vehicle & 1 hour on-property photoshoot

ANGAMA MARA HONEYMOONERS 1 newlywed stays 4 nights, pays 2	\$8 940 per couple	N/A
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Additional inclusions: Private vehicle, 1 hour on-property photoshoot & Maasai blessing

MOUNTAIN & MARA 3 nights Angama Amboseli, 4 nights Angama Mara	From: \$1 415 per guest sharing per night	From: \$2 760 per guest sharing per night
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Additional inclusions: Private flights, private vehicle & 1 hour on-property photoshoot at Angama Mara

THE ANGAMA JOURNEY** 2 nights Angama Amboseli, 2 nights Angama Safari Camp and 3 nights Angama Mara **Based on 8 guests	From: \$3 075 per guest sharing per night	From: \$6 485 per guest sharing per night
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Additional inclusions: Private flights in a Grand Caravan, a 20-minute scenic flight in Amboseli or the Mara, 9 seater private vehicle, 1 hour on-property photoshoot at Angama Mara & private meet-and-greet

*Special Offers may not be combined with one another and are priced per guest unless otherwise shown

ANGAMA COMBINATIONS**	Combine 2 Angama properties = further 5% Combine 3 Angama properties = further 10%
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**Only applicable when not booking an Angama offer and calculated on Angama accommodation only



An intimate lodge of 10 guest tents in Kimana Sanctuary, renowned for its verdant landscapes, remarkable density and diversity of wildlife, set against the famed backdrop of Mount Kilimanjaro.

		STANDARD SEASON 1 November – 22 December 2023 5 January – 30 June 2024 1 October – 22 December 2024	PEAK SEASON* 23 December 2023- 4 January 2024 1 July - 30 September 2024 23 December 2024- 4 January 2025
TENTED SUITES		\$1 650	
ADDITIONAL CHARGES	<i>per guest per night</i>	Kimana Conservation Levy: \$60 per adult & \$30 per child under 18 Angama Foundation contribution: \$20	

*Terms and conditions vary in Standard and Peak Season - please see details under Payment Terms

CHILDREN'S RATES

AGE	%	Rate
0 - 12**	50	\$825
13 - 17	75	\$1 237
18 +	100	\$1 650

**The first two children in any one reservation or combination of reservations of guests travelling together will be FOC between the ages of 0-12 in Standard Season. Any additional children of this age will be charged 50% of the rate. Standard inclusions and exclusions apply

PAYMENT TERMS

	STANDARD SEASON	PEAK SEASON
PROVISIONAL BOOKINGS	<ul style="list-style-type: none"> Bookings will be held for 30 days prior to confirmation 	<ul style="list-style-type: none"> Bookings will be held for 14 days prior to confirmation
ON CONFIRMATION	<ul style="list-style-type: none"> \$100 per guest per night non-refundable booking fee Balance due 45 days prior to travel 	<ul style="list-style-type: none"> 30% non-refundable deposit* Balance due 60 days prior to travel
CANCELLATION POLICY	<ul style="list-style-type: none"> 100% cancellation fees will be charged on bookings cancelled within 45 days prior to travel 	<ul style="list-style-type: none"> 30% cancellation fee will be charged on bookings cancelled more than 60 days prior to travel 100% cancellation fees will be charged on bookings cancelled within 60 days prior to travel

*All 2023/24 deposits and full payments will qualify to be rolled forward for a period of 12 months – without cancellation fees being applied – all Peak Season postponements subject to a 2nd 30% deposit 6 months prior to 2024/25 travel dates – if access to the camp by means of international flights is reasonably deemed by Angama to be materially disrupted or includes such imposing restrictions (like a mandatory 14-day quarantine) to make it impractical

ADDITIONAL INFORMATION

Rates Include	<ul style="list-style-type: none"> All guided safaris in Kimana Sanctuary & Amboseli National Park Guided walking safaris in Kimana Sanctuary All meals and drinks (excluding French Champagne & reserve wines) Laundry service & WiFi All on-property guest experiences Transfers to and from Kimana Airfield Emergency medical evacuation insurance Childminding (from 18h00 to 22h00) VAT and all levies
Rates Exclude	<ul style="list-style-type: none"> All additional guest experiences as otherwise listed Safari Shop purchases & in-tent massages Air and road transfers from elsewhere in Kenya Gratuities
Check In / Check Out	<ul style="list-style-type: none"> Check in from 12h00 Check out at 10h00 Early check-in and late check-out subject to availability Changeroom with shower available for guests with late departures
Groups	<ul style="list-style-type: none"> Exclusive use of Angama Amboseli is available on request for bookings of 8 - 10 tented suites For bookings of 3 nights or more, please see our Group Rates
Single Travellers	<ul style="list-style-type: none"> The first two single tents on any booking, or a combination of reservations for guests travelling together, will not be charged a single supplement A 50% single supplement will be charged on all single tents thereafter
Families & Children	<ul style="list-style-type: none"> Children of all ages are welcome year round The lodge includes 4 safe, interconnected tented suites Children 12 and under are able to share a triple (either with parents or siblings) subject to availability

EXPERIENCES

Amboseli National Park	<ul style="list-style-type: none"> Amboseli National Park Fees: \$60 Adults \$35 Children/Students*
The Big Life Foundation	<ul style="list-style-type: none"> A half-day experience with demonstrations from ranger patrols and/or tracker dogs*, a visit to the school, camera trap monitoring and/or training school visit, and a presentation at Angama Amboseli from a member of Big Life. \$500 donation A full-day experience with demonstrations from ranger patrols and/or tracker dogs*, a visit to Big Life's headquarters hosted by a senior staff member with a packed lunch. The afternoon is spent learning about the wildlife corridor, the use of fences and a training school visit. \$1 000 donation
Weddings	<ul style="list-style-type: none"> Intimate weddings for up to 20 guests

*Park fees subject to change without notice

**Tracker dogs are subject to availability and bookings must be made at least 24hrs in advance

SAFARI & PHOTOGRAPHIC SERVICES

Safari Vehicles	<ul style="list-style-type: none">• A maximum of 6 guests will be accommodated on shared safari vehicles• Up to 7 guests can be accommodated for larger families and groups
Private Safari Vehicles	<ul style="list-style-type: none">• One private vehicle allocated per 3 tented suites booked• Additional vehicles – Full day: \$800 Half day: \$400
Privately Guided Photographic Safaris**	<ul style="list-style-type: none">• Accompanied by a wildlife photographic guide• Limited to 4 guests at \$600 per day* (<i>requires a private vehicle, see below</i>)
Photoshoots	<ul style="list-style-type: none">• On safari – Full day: \$800* Half day: \$400* (<i>requires a private vehicle, see below</i>)• At the camp – 60 minutes: \$150
Camera & Lens Rentals	<ul style="list-style-type: none">• A variety of camera bodies and lenses are available to rent from half-day to multi-day use• Camera bodies include Canon 6D Mark II, Nikon D780 and Sony alpha 7 III mirrorless• Camera lenses include 100-400, 200-500, 200-600 and 16-35 wide angle lenses• Complete setups available from \$75 for a half day, or as separate components
Image Printing	<ul style="list-style-type: none">• A3 printing available at the Angama Photographic Studio

*Exclusive-use safari vehicles are required for Privately Guided Photographic Safaris & Photoshoots on safari should one not already be allocated. Full day: **\$800** / Half day: **\$400**

**Price subject to change without notice

AMBOSELI SPECIAL OFFERS*

	STANDARD SEASON	PEAK SEASON
LONG STAYS	Stay 4 nights, Pay for 3 nights	Stay 4 nights, Pay for 3 nights (September only)
TRAVELLING TOTOS 4 nights for family of 4 (2 parents, 2 children)	\$10 220 per family	N/A

Additional inclusions: Private vehicle & 1 hour on-property photoshoot

ANGAMA AMBOSELI HONEYMOONERS 1 newlywed stays 4 nights, pays 2	\$9 900 per couple	N/A
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Additional inclusions: Private vehicle & private sundowner

MOUNTAIN & MARA 3 nights Angama Amboseli, 4 nights Angama Mara	From: \$1 415 per guest sharing per night	From: \$2 760 per guest sharing per night
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Additional inclusions: Private flights, private vehicle & 1 hour on-property photoshoot at Angama Mara

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***Based on 8 guests*

Additional inclusions: Private flights in a Grand Caravan, a 20-minute scenic flight in Amboseli or the Mara, 9 seater private vehicle, 1 hour on-property photoshoot at Angama Mara & private meet-and-greet

**Special Offers may not be combined with one another and are priced per guest unless otherwise shown*

ANGAMA COMBINATIONS**	Book 2 Angama properties = further 5% Book 3 Angama properties = further 10%
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ANGAMA.COM